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To whom it may concern:

Dear reader,

Thank you for your time.

Introduction

Waterproofing is an essential aspect of building maintenance and is critical to ensure the longevity of a property. Waterproofing is a protective measure that keeps water from penetrating the structure of a building, which can cause damage to the building's foundation, structure, and interior finishes. Property managers have a responsibility to maintain the buildings they oversee and ensure that they are safe and habitable for occupants. This proposal outlines our waterproofing consultancy service that can assist property managers in maintaining their buildings and keeping them waterproof.

Scope of the Consultancy Service

The proposed waterproofing consultancy service will cover the following areas:

1. Assessment of Building Waterproofing

The first step in our waterproofing consultancy service will be an assessment of the building's waterproofing. This will involve an inspection of the building's structure, foundation, and roof to identify any areas where water could penetrate the building. The assessment will also include an analysis of the building's existing waterproofing systems, including the use of waterproofing materials and the effectiveness of any drainage systems.

2. Identification of Waterproofing Issues

The second step will be to identify any existing waterproofing issues. This will involve identifying areas of the building where water is currently penetrating or areas where waterproofing is inadequate or ineffective or in need of maintenance or replacement. The identification of these issues will enable our consultancy service to develop an effective waterproofing plan to rectify any problems.

3. Development of a Waterproofing Maintenance Plan

Based on the assessment and identification of waterproofing issues, our consultancy service will develop a waterproofing maintenance plan. The plan will detail the steps required to rectify any existing waterproofing issues and provide recommendations for the installation of new waterproofing systems or repairs/maintenance to be effected. The plan will also include a maintenance schedule to ensure the ongoing effectiveness of the building's waterproofing systems.

4. Implementation of Waterproofing Solutions

Our consultancy service can work with property managers and contractors to implement the recommended waterproofing solutions. This will include:

- i) Initial site visit (assessing the current situation).
- ii) Preparing a photographic report & measuring up.
- iii) Preparing a bill of quantity and specification.
- iv) Preparing a proposal for tenders and budget.
- v) Adjudication and appointment of contractor.
- vi) Project management till final completion.

Benefits of the Waterproofing Consultancy Service

There are several benefits to the waterproofing consultancy service, including:

1. Improved Building Longevity

Effective waterproofing can extend the lifespan of a building by preventing water damage to the building's foundation, structure, and interior finishes. The waterproofing consultancy service will ensure that the building's waterproofing systems are effective, preventing damage that could result in costly repairs or even the need for a building to be condemned.

2. Enhanced Occupant Safety and Comfort

Water damage can cause health issues, such as the growth of mould and mildew, which can be harmful to occupants. Effective waterproofing can prevent water damage and improve indoor air quality, creating a safer and healthier environment for occupants.

3. Increased Property Value

A building with effective waterproofing systems is more valuable than one without. The waterproofing consultancy service can help property managers to ensure that their buildings have effective waterproofing systems, which can increase the value of the property.

Conclusion

In conclusion, effective waterproofing is critical to the longevity of a building, the safety and comfort of its occupants, and the value of the property. The proposed waterproofing consultancy service can assist property managers in maintaining effective waterproofing systems in their buildings. The consultancy service will provide a comprehensive assessment of the building's waterproofing, identify any existing issues, develop a waterproofing plan, implement solutions, and provide ongoing maintenance.

Hoping this meets your approval.

Yours faithfully

Ignatius Michael Smit (Natie)
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- National Diploma in Construction Supervision (1985-89 PE Technicon)
- Technical Sales and Support to Industry at Large (1991-2024)
<https://youtu.be/HPEuf3oslwg>
- Business Coach in Training (2019-)
- Owner Atlas Roofing (2006 -2024)
www.atlasroofing.co.za
- Waterproofing and Flooring Training Consultant at The Pekay Group (2008-2024)
<http://pekay.co.za>
- Past President (1996) and member of WFSA (Waterproofing Federation SA)
<https://wpag.co.za>
- Past member of DWASA (Damp proofing and Waterproofing Federation SA)
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